

ENFP

Warmly enthusiastic and imaginative. See life as full of possibilities. Make connections between events and information very quickly, and confidently proceed based on the patterns they see. Want a lot of affirmation from others, and readily give appreciation and support. Spontaneous and flexible, often rely on their ability to improvise and their verbal fluency.

Motivating for an ENFP:

- Value recognition, approval and relationships on their terms:
 - Accepting and appreciating their unique contribution and creativity; encouragement and recognition of achievements; harmonious and caring relationships.
- Avoiding the impersonal, applying cold logic, criticism, dull routine, and doing things strictly by the book.

In leadership:

- Leads with energy and enthusiasm.
- Communicates and often becomes spokesperson for worthy causes.
- Includes and supports others, while allowing for their own and others' autonomy.
- Pays attention to what motivates others and encourages them to act.